

MLS STATS: *Jan-Sep 2009*

COEUR D'ALENE MULTIPLE LISTING SERVICE

SF - Total Number of Sales

10 year Comparison, Yr/Date Ea Yr

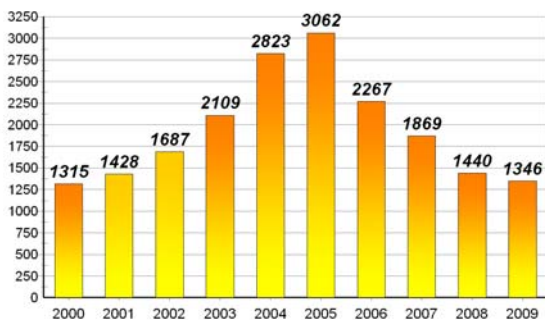


Table below reflects data on residential SF listings - (defined as listings with house built on site, less than an acre of real property) sold during the reporting period - from *Jan 1st through end of Sep 30th of each year reported (year to date). Shown are total number of sales, median sale price, and average sales price in each area. Chart reflects data from SF listings only, and provides comparisons of total numbers sold to similar periods in previous years.

New construction housing accounted for 26% of SF sales for yr/date 2008, and for 27% of sales for yr/date 2009

AREA	Number of Sales			Average Price			Median Price		
	2008*	2009*	%/CH	2008*	2009*	%/CH	2008*	2009*	%/CH
CdA/Dalton	534	488	-9%	225,860	184,268	-18%	194,750	163,955	-16%
Post Falls	356	411	15%	207,369	177,929	-14%	184,800	165,000	-11%
Hayden	177	161	-9%	257,451	236,335	-8%	226,245	195,000	-14%
Rathdrum/Twin Lk	106	95	-10%	212,049	183,913	-13%	183,200	164,061	-10%
North K.C.	17	23	35%	152,541	150,671	-1%	157,000	139,900	-11%
South K.C.	10	8	-20%	855,050	731,738	-14%	399,750	635,000	59%
Kootenai Co sub-total	1,200	1,186	-1%	228,018	192,152	-16%	193,000	167,500	-13%
Silver Valley	80	50	-38%	132,947	106,010	-20%	135,000	105,700	-22%
Bonner/Boundary	65	66	2%	228,788	203,387	-11%	195,000	171,000	-12%
Benewah	18	17	-6%	121,455	135,275	11%	119,150	140,000	17%
West (WA counties)	77	27	-65%	248,909	207,070	-17%	234,554	197,500	-16%
TOTALS	1,440	1,346	-7%	222,556	189,084	-15%	191,000	165,000	-14%

Overall Residential Totals:

These numbers reflect sales of ALL residential listings, from the inexpensive mobile homes on rented lots to the high end waterfront properties. For Yr/Date 2008, sales prices ranged from \$5,000 to \$4,770,000, with an average of 123 days on market. For Yr/Date 2009, sales prices ranged from \$8,000 to \$8,000,000 with an overall average of 125 days on market.

#/Sales			Total Volume			Average Price			Median Price		
2008	2009	%/CH	2008	2009	%/CH	2008	2009	%/CH	2008	2009	%/CH
2053	1905	-7.2%	524,918,194	407,110,379	-22.4%	255,683	213,706	-16.4%	196,990	169,210	-14.1%

*The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market. *Limited number of sales prevents definitive derivation of median sale price, where half the sales are below that level and half the sales are above.*

Statistical Odds & Ends - Sep:

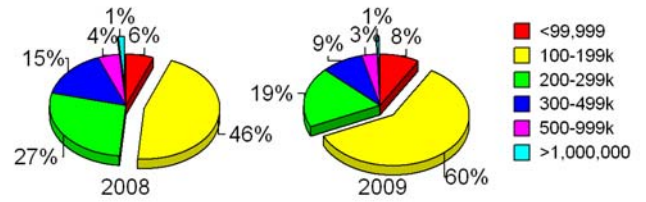
	2008	%/Total	2009	%/Total
<99,999	18	6.5%	25	9.3%
100-199k	132	47.3%	159	58.9%
200-299k	72	25.8%	54	20.0%
300-499k	41	14.7%	25	9.3%
500-999k	12	4.3%	6	2.2%
>1,000,000	4	1.4%	1	0.4%
total	279		270	

For the month of Sep 2008:
a) Approx 54% of all residential sales reported in Sep 2008 were sold at less than \$200,000,
b) avg sales price of SF Listing in Sep 2008, with 3 BR, 2 BA, was \$193,878, with avg 108 days on market

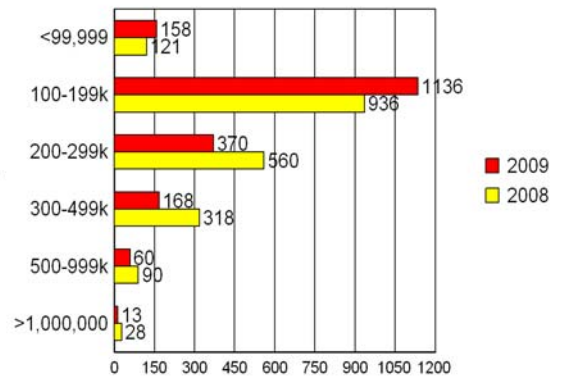
For the month of Sep 2009:
a) approx 69% of all residential sales reported in Sep 2009 were sold at less than \$200,000.
b) avg sales price of SF Listing in Sep 2009, with 3 BR, 2 BA, was \$172,231, with avg 106 days on market

Residential Sold Units*
Jan 1 through Sep 30 For Each Year Reported

*Reported by Percentage of Price Range

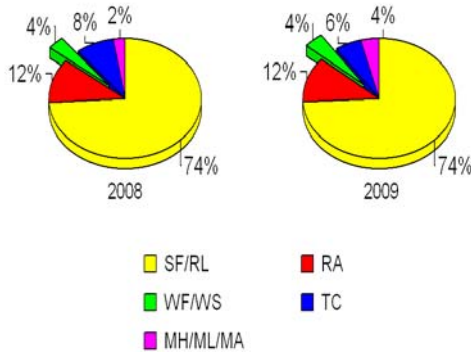


Residential # of Units Sold by Price Ranges
Jan 1 through Sep 30 For Each Year Reported



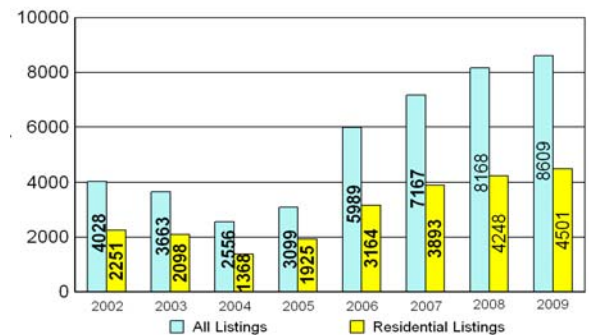
Residential Sales- % by Listing Type

Jan 1 through Sep 30
for each year



List Type	#/Sales			Average Price		
	2008	2009	%/Chg	2008	2009	%/Ch
SF	1440	1346	-7%	222,130	189,127	-15%
RL	13	11	-18%	165,878	175,530	6%
RA	234	224	-4%	382,499	303,191	-21%
TC	160	102	-36%	262,117	189,993	-28%
WF	53	53	0%	913,227	838,595	-8%
WS	17	25	47%	464,259	255,320	-45%
MH	49	72	47%	39,246	36,107	-8%
ML	48	26	-46%	107,952	101,240	-6%
MA	39	46	18%	185,689	159,085	-14%

Active Listing Inventory
As of Sep 30 Each Year



Active Listings	Now (Sep'09)	1 Yr Ago (Sep'08)	%/Chg	1 Mo Ago (Aug'09)	%/Chg
All Listing Types	8,609	8,168	5.4%	9,167	-6.1%
Residential	4,501	4,248	6.0%	4,468	0.7%